

Name of the company **Kotak Life Insurance**

Job Title: **Associate Recruitment & Development Manager**

Job Location-Kolkata

Job Description

Recruiter

· The person shall be responsible for Recruitment and Development of quality advisors and encourage them for long term career.

Recruit by selling career opportunity to such prospective advisors

Coach

·Monitoring performance and daily activity of advisors.

Motivating the morale to retain performing advisors & special attention to average performers & providing need based training.

Sales Leader

·Inculcate product as well as practical training to the advisors by accompanying them to client meetings.

Guiding and motivating them on the sales funnel and achieving revenue targets

Job Specifications:

The candidate must be a graduate

Must have minimum 1-2 years of experience

Must be a resident of Kolkata

Please note: The person shall be in the direct payroll of the company

Minimum salary per month shall be 21,000